

MSIL: COS: NSE&BSE: 2019

1st Novembes 2019

Vice President

National Stock Exchange of India Limited

"Exchange Plaza", Bandra – Kurla Complex

Bandra (E)

Mumbai - 400 051

General Manager

Department of Corporate Services

BSE Limited

Phiroze Jeejeebhoy Towers

Dalal Street, Mumbai - 400 001

Sub: Press Release

Dear Sir,

Please find enclosed herewith as Annexure -"A", a copy of the press release being issued today.

Kindly take the same on record.

Thanking you,

Yours truly,

For Maruti Suzuki India Limited

Sanjcev Grover Vice President &

Company Secretary

MARUTI SUZUKI INDIA LIMITED

CIN: L34103DL1981PLC011375

Registered & Head Office Maruti Suzuki India Limited, Nelson Mandela Road, Vasant Kunj, New Delhi 110070, India. Tel: 011-46781000, Fax: 011-46150275/46150276 www.marutlsuzukl.com

Gurgaon Plant: Marutl Suzuki India Limited, Old Palam Gurgaon Road, Gurgaon 122015, Haryana, India. Tel. 0124-2346721, Fax: 0124-2341304 Manesar Plant: Maruti Suzuki India Limited. Plot No.1, Phase 3A, IMT Manesar, Gurgaon 122051, Haryana, India. Tel: 0124-4884000, Fax: 0124-4884199

Press Release

Maruti Suzuki sales in October 2019

New Delhi, November 1, 2019: Maruti Suzuki India Limited sold a total of 153,435 units in October 2019. This includes 141,550 units in domestic market, 2,727 units of domestic OEM sales and 9,158 units of exports.

The sales figures for October 2019 are given below:

| Category : Sub-segment | Models | October | | | April – October | | | April'18 - |
|--|---|---------|---------|-------------|-----------------|-----------|-------------|------------|
| | | 2019 | 2018 | % Change | 2019-20 | 2018-19 | % Change | March'19 |
| A: Mini | Alto, S-Presso ³ , Old WagonR ² | 28,537 | 32,835 | -13.1% | 128,215 | 246,450 | -48.0% | 368,990 |
| A: Compact | New WagonR ² , Celerio, Ignis, Swift, Baleno, Dzire | 75,094 | 64,789 | 15.9% | 449,237 | 517,204 | -13.1% | 871,864 |
| Total: Mini + Compact Segment | | 103,631 | 97,624 | 6.2% | 577,452 | 763,654 | -24.4% | 1,240,854 |
| A: Mid-Size | Ciaz | 2,371 | 3,892 | -39.1% | 16,782 | 27,907 | -39.9% | 46,169 |
| Total A: Passenger Cars | | 106,002 | 101,516 | 4.4% | 594,234 | 791,561 | -24.9% | 1,287,023 |
| B: Utility vehicles | Gypsy, Ertiga, XL6 ³ , Vitara Brezza, S-Cross | 23,108 | 20,764 | 11.3% | 137,318 | 150,633 | -8.8% | 264,197 |
| C: Vans | Omni, Eeco | 10,011 | 13,668 | -26.8% | 71,091 | 102,555 | -30.7% | 178,606 |
| Total Domestic Passenger Vehicle Sales | | 139,121 | 135,948 | 2.3% | 802,643 | 1,044,749 | -23.2% | 1,729,826 |
| Light Commercial Vehicles | Super Carry | 2,429 | 2,152 | 12.9% | 14,330 | 12,591 | 13.8% | 23,874 |
| Total Domestic Sales | | 141,550 | 138,100 | 2.5% | 816,973 | 1,057,340 | -22.7% | 1,753,700 |
| Sales to other OEM: A: Compact | | 2,727 | - | - | 14,304 | - | - | - |
| Total Domestic Sales (Domestic + OEM) ¹ | | 144,277 | 138,100 | 4.5% | 831,277 | 1,057,340 | -21.4% | 1,753,700 |
| Total Export Sales | | 9,158 | 8,666 | 5.7% | 63,069 | 64,753 | -2.6% | 108,749 |
| Total Sales (Total Domestic + Export) ¹ | | 153,435 | 146,766 | 4.5% | 894,346 | 1,122,093 | -20.3% | 1,862,449 |

*Clarifications:

- 1. Effective April 2019, Sales to other OEM have commenced and are reported as 'Sales to other OEM'. Total Domestic Sales (Domestic + OEM) and Total Sales (Domestic + Exports) may be viewed in this context.
- 2. Effective February 2019, sales of new WagonR (full model change, now also with bigger engine and increased length) are reported under the compact sub-segment. The sales number of old WagonR (now discontinued) are however, reported in the mini sub-segment. Sales numbers for the mini and compact sub-segment may be viewed in this context.
- 3. XL6 launched in August 2019 and S-Presso launched in September 2019.